



## MT - Defensive strategy - GBP

### Purpose

This document provides you with key information about this investment option. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this investment options.

### Investment option

**Investment option:**

MT - Defensive strategy - GBP

**Date of production of the document:**

19/12/2023

**You are about to purchase a product that is not simple and may be difficult to understand.**

### What is this investment option?

**Investment Objectives:**

This investment strategy (the "Profile") selected for the policy seeks to create steady growth over the short to medium term (which is a factor determining the recommended holding period) while taking a very limited amount of risk in normal economic and market conditions. The profile may generate exposure to a variety of financial instruments (mainly bonds, money market instruments and cash, but also equities) issued by European or International entities, directly or indirectly through UCITS and/or UCI funds. However, if the fund selection investment model has been chosen, investments will be limited to those made available by the Insurer and falling within asset categories defined in UK tax legislation. The objective shall be mainly achieved from current income. The investment focus is on fixed-income securities whereas equity investments are either excluded or only possible to a limited extent. The profile may use risk hedging strategies to reduce the volatility of the underlying assets. The profile may also invest in asset classes representing a higher investment risk. The return from policy assets which are invested in accordance with this profile depends on the performance of the underlying assets which can be positively or negatively influenced by the performance of the financial markets by changes in interest rates, by changes in foreign exchange rates or by any other economic factor. The profile does not guarantee a minimal return and does not offer capital protection.

**Intended retail investor:**

This profile, when associated with the relevant policy is designed for investor(s) with a low appetite for risk. While investor(s) are concerned about not getting as much back from the investments as they put in, investor(s) probably also want to make returns on investments. The investors are able to afford very limited downward fluctuations and losses over the short to medium term. In order to make an investment decision, the investor(s) (i) must have knowledge of, and investment experience in, packaged retail and insurance-based investment products, financial markets and asset class(es) allowed by the profile, and (ii) must understand and evaluate the investment strategy, characteristics and risks associated with the profile.

### What are the risks and what could I get in return?

#### Risk Indicator



**The risk indicator assumes you keep the investment option for 3 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less. You may not be able to end such investment option easily or may have to end at a price that significantly impacts on how much you get back.**

The summary risk indicator is a guide to the level of risk of this investment option. It shows how likely it is that the investment option will lose money because of movements in the markets or because we are not able to pay you.

We have classified this investment option as class 2 out of 7, which is a low risk class. This rates the potential losses from future performance at a low level, and poor market conditions are very unlikely to impact the capacity of the issuer to pay you.

**Be aware of currency risk. You may receive payments in a different currency, so the final return you will get depends on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.**

This investment option does not include any protection from future market performance so you could lose some or all of your investment.

If we are not able to pay you what is owed, you could lose your entire investment.

### Performance Scenario

What you will get from this investment option depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The unfavourable, moderate, and favourable scenarios shown are illustrations using the worst, average, and best performance of the suitable benchmarks over the last 10 years. Markets could develop very differently in the future.

Recommended holding period: 3 years Example Investment: £ 10,000		If you exit after 1 year	If you exit after 3 years
Minimum	There is no minimum guaranteed return. You could lose some or all of your investment.		
Stress	What you might get back after costs	£ 7,900	£ 7,970
	Average return each year	-20.97%	-7.30%
Unfavourable	What you might get back after costs	£ 8,990	£ 8,780
	Average return each year	-10.12%	-4.25%
Moderate	What you might get back after costs	£ 9,990	£ 10,170
	Average return each year	-0.12%	0.57%
Favourable	What you might get back after costs	£ 10,560	£ 10,740
	Average return each year	5.59%	2.39%

The figures shown include all the costs of the investment option itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

This product cannot be easily cashed in. If you exit the investment earlier than the recommended holding period you may have to pay extra costs.

## What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

### Costs over Time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the investment option and how well the investment option does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed:

- in the first year you would get back the amount that you invested (0 % annual return). For the other holding periods we have assumed the investment option performs as shown in the moderate scenario.
- £ 10,000 is invested.

	If you exit after 1 year	If you exit after 3 years
Total costs	£ 143	£ 444
Annual cost impact (*)	1.4%	1.4% each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example, it shows that if you exit at the recommended holding period your average return per year is projected to be 2% before costs and 0.6% after costs. We may share part of the costs with the person selling you the product to cover the services they provide to you. They will inform you of the amount.

### Composition of costs

One-off costs upon entry or exit	Annual cost impact if you exit after 3 years	
Entry costs	We do not charge an entry cost for this investment option.	0.0%
Exit costs	We do not charge an exit cost for this investment option.	0.0%
Ongoing costs taken each year		
Management fees and other administrative or operating costs	1.26% of the value of your investment per year. This is an estimate based on actual costs over the last year.	1.2%
Transaction costs	0.15% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments. The actual amount will vary depending on how much we buy and sell.	0.2%
Incidental costs taken under specific conditions		
Performance fees and carried interest	Performance fees are not standard costs applying to all investments, they are in fact agreed with you on an individual basis. The actual amount will vary depending on how well your investment perform. The estimation besides represents an average on the total aggregated book of the Insurer.	0.0%

Different costs apply depending on the investment amount.

## Other relevant information

The costs shown in the above table "Composition of Costs" do not include all of the costs of the product in case the retail investor invests in this specific investment option only. However, the overall costs of the product are indicated in the table "Composition of Costs" of the Key Information Document.