



LOMBARD  
INTERNATIONAL  
ASSURANCE

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# Solvency and Financial Condition Report

2018

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# Introduction

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This Solvency and Financial Condition Report has been prepared in line with the requirements of the Solvency II Regulations, to assist clients of Lombard International Assurance S.A. (“the Company”) and other stakeholders in understanding the nature of our business, how it is managed, and its solvency position.

This Solvency and Financial Condition Report (“SFCR”) covers the Company. In particular this report includes full reporting of the Solvency II valuation undertaken at 31 December 2018, and the associated capital position for the Company. Those results are also presented in Quantitative Reporting Templates (“QRTs”) that can be found in the Appendix to this report.

## Our business

The Company is a leading independent, global wealth solutions provider with deep local market knowledge. We provide superior customised insurance-based solutions to help high net worth individuals and their families ensure their assets are protected, portable and can be passed on.

We have been working with advisors, high net worth individuals, their families and institutions for over 25 years, to give them greater control over their financial futures. At a group level we now administer €41.5 billion of our clients’ assets across the globe (as of 31 December 2018).

The business specialises in addressing the complex needs of high net worth clients, with a team of more than 60 technical experts in wealth structuring, tax law and non-traditional assets based around the world. This deep-rooted expertise offers clients a proven capability that works across borders, regions and geographies, giving them the choice and flexibility to meet their unique needs. Whether that means providing solutions that enable cross-border wealth planning; the transfer of wealth between generations; or structuring investments in non-traditional assets.

The Company creates and delivers solutions for its clients that protect their legacy, secure their wealth now and for future generations. Lombard International Assurance’s wealth planning experts and sophisticated technology platforms support clients by designing customised solutions that allow them to prepare for the future in a changing world.

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The Company is the European arm of the Lombard International Group. The Group is headquartered in Luxembourg and Philadelphia serving over 20 markets across the United States, Europe, Asia and Latin America.

Funds managed by Blackstone own Lombard International. Blackstone is one of the world's leading investment firms with assets under management of \$ 472.0 bn (as of 31 December 2018).

## 2018 Business Performance

2018 was another successful year for Lombard International despite the difficult geopolitical and macro-economic environment across the globe. Over the last 12 months, the business further expanded its worldwide operations, building a truly unique business, enabling an integrated global perspective to best serve its clients and their advisors, no matter where they reside. This global reach enables us to leverage our expertise and benefit from the tailwinds in certain markets while managing headwinds in others, as we continue to build Lombard International for the long term.

The business operates in a global environment with progressively wide variations in economic conditions, languages and local regulations. One of the core strengths of the Company is the professional knowledge and capabilities of its in-house experts which serve these diverse markets and the distribution channels it accesses. The Company has gained significant experience in creating wealth structuring solutions that reflect the complexity of customers' lives; ensuring services remain flexible and responsive to the ever-changing regulatory environment.

In 2018, the Company continued to enjoy the benefits of a sustainable business model underpinned by recurring fee-driven business, stable asset base, minimal balance sheet exposure and limited retained exposure to mortality risk, and delivered a resilient performance.

Innovation is a driving force that enables the Company to sustain its market leading position, continue to evolve and offer clients and partners best-in-class solutions. In addition to its unit-linked core offering, the Company designed the International Life Plan for high net worth individuals to protect and preserve key parts of their personal, family and business legacies. The solution is particularly relevant for international individuals who require a higher level of life cover, whose planning needs are more complex, and so require highly bespoke solutions.

# Summary

This report covers the Business and Performance of the Company, its system of Governance, Risk Profile, Valuation for Solvency II Purposes and Capital Management. The ultimate administrative body with responsibility for all of these matters is the Company's Board of Directors ("BoD"), with the help of various governance and control functions that it has put in place to monitor and manage the business.

## Business performance

The following table shows the growth in the assets under administration ("AUA") during 2018:

<b>Insurance Business AUA €m</b>	<b>31 Dec. 2018</b>
<b>Opening</b>	33,884.1
<b>Gross Inflow</b>	3,664.2
<b>Gross Outflow</b>	(2,872.3)
<b>Investment Return</b>	(1,375.9)
<b>Closing</b>	33,300.1

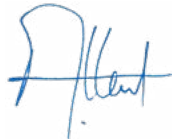
The following table shows the solvency position as at 31 December 2018:

<b>Solvency €m</b>	<b>31 Dec. 2018</b>
<b>Solvency Own Fund (A)</b>	489.5
<b>Solvency Capital Requirement (B)</b>	347.1
<b>Solvency II Free Assets (A-B)</b>	142.4
<b>Solvency Ratio (A/B)</b>	141.0%

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The Company's Chief Financial Officer, Florent Albert; Chief Actuary, Edward Maguire; and Chief Risk Officer, Ralph Ehrhard, confirm that, to the best of their knowledge:

- (a) Throughout the financial year in question, the Company has complied in all material respects with the requirements of Solvency II Regulations as applicable; and
- (b) It is reasonable to believe that, at the date of the publication of the SFCR, the Company continues to comply, and will continue to comply in future.



Florent Albert  
Chief Financial Officer  
19 April 2019



Edward Maguire  
Chief Actuary  
19 April 2019



Ralph Ehrhard  
Chief Risk Officer  
19 April 2019

# A.

## Business Performance

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The business of the Company is predominantly the provision of unit-linked insurance contracts to high net worth and ultra-high net worth clients.

### A.1 Business

#### **A.1.1 Name and legal form of the undertaking**

The Company is incorporated in Luxembourg and is a company limited by shares (“Société Anonyme”). The Company’s registered address is 4, rue Lou Hemmer, L-1748 Luxembourg.

#### **A.1.2 Supervision**

Under Solvency II, the Company is supervised by the Commissariat aux Assurances (“CAA”) in Luxembourg. The CAA may be contacted at 7, boulevard Joseph II, L-1840 Luxembourg.

#### **A.1.3 Position within the legal structure of the Group**

The Company is an undertaking of Lombard International Assurance Holdings S.à r.l., the ultimate insurance holding company which has its head office in an EEA State, Luxembourg.

#### **A.1.4 Holders of qualifying holdings in the undertaking**

The person(s), to the knowledge of the Company, who were direct and indirect holders of qualifying holdings in the Company at any time during the reporting period and at the end of the financial year was Lombard International Assurance Holdings S.à r.l., a limited company incorporated in Luxembourg. As at the reporting date, Lombard International Assurance Holdings S.à r.l. owned 100% of the shares of the Company and was able to exercise 100% of the voting power at any general meeting.

#### **A.1.5 External auditor of the undertaking**

The independent auditor of the Company is Ernst and Young, Société Anonyme, 35E, Avenue John F. Kennedy, L-1855 Luxembourg.



### A.1.6 Material Lines of Business and Material Geographical Areas

The Company's primary business is unit-linked insurance.

The company offers wealth structure solutions in a number of key markets including Belgium, France, Italy, Sweden and the United Kingdom, as well as a number of other jurisdictions.

### A.1.7 Full Time Equivalent Employees

The number of Full Time Equivalent (FTE) employees is 396.3.

## A.2 Underwriting performance

The Company writes unit-linked insurance and life protection policies, therefore has two lines of business under Solvency II: life and index-linked and unit-linked insurance. The unit-linked business has very low levels of insurance risk. In addition the Company utilises reinsurance to limit its overall risk exposure as well as to reduce the volatility of its underwriting performance.

The table below shows the Company's premiums and claims for the period ended 31 December 2018:

<b>Premiums and claims €m</b>	<b>31 Dec. 2018</b>	<b>31 Dec. 2017</b>
<b>Gross premiums written</b>	3,664.2	4,048.5
<b>Reinsurers' share</b>	1.6	1.5
<b>Net</b>	3,662.6	4,047.0
<b>Gross claims incurred</b>	2,872.3	3,235.5
<b>Reinsurers' share</b>	0.0	0.0
<b>Net</b>	2,872.3	3,235.5

As shown in the above table the total premium written as at 31 December 2018 was €3,664.2m Gross of Reinsurance.

## A.3 Investment performance

The Company conducts the business of writing unit-linked life insurance policies. In general, positive investment performance of assets is passed on to clients through an equivalent increase in client benefits. An increase in benefits results in a proportionate increase in the administration fees, which contributes to improved business performance, but the Company's matching policy ensures that at all times assets are in place to meet client liabilities.

Excess assets held by the Company are invested in short-term money market funds, which provide access to a diversified pool of high credit-quality assets. The investment performance of these assets is low, because focus is on security rather than yield.

The tables below show the Company's investment income and investment charges for the period ended 31 December 2018.

<b>Investment Income €m</b>	<b>31 Dec. 2018</b>	<b>31 Dec. 2017</b>
<b>Income from participating interests</b>	0.9	4.0
<b>Income from affiliated undertakings</b>	0.0	43.8
<b>Income from other investments</b>	516.8	372.8
<b>Realised gains on investments</b>	1,848.9	2,295.3
<b>Unrealised gains on investments</b>	422.0	549.5
<b>Total Investment Income</b>	<b>2,788.6</b>	<b>3,265.4</b>
<b>Investment Charges €m</b>	<b>31 Dec. 2018</b>	<b>31 Dec. 2017</b>
<b>Investment Management Charges</b>	149.4	141.3
<b>Realised losses on the sale of investment</b>	1,346.1	1,250.6
<b>Unrealised losses on investments</b>	2,548.2	1,069.9
<b>Total Investment Charges</b>	<b>4,043.7</b>	<b>2,461.8</b>

#### A.4 Performance of other activities

The Company does not perform any other activity.

# B. System of Governance

## B.1 General information on the System of Governance

### B.1.1 Introduction

In order to ensure that risk management is appropriately embedded in the decision making process, the Company has implemented an efficient risk oversight conducted by governing bodies and adequate delegation of authorities. The Company has adopted the following risk governance structure, in line with the delegation of authorities from the Board of Directors (“BoD”):



The BoD has overall responsibility for the management of risks. It has appointed two sub-committees to focus on specialised matters as follows:

- The Audit and Risk Committee assists the BoD in fulfilling its governance responsibility for financial reporting, internal control, internal and external audit, compliance monitoring and risk management;
- The Nomination and Remuneration Committee assists the BoD in reviewing remuneration programs in accordance to business objectives and risk exposure.

The BoD further delegated authority to management to carry out its strategy and the priorities as defined by it which include, among others:

- Implementation of Board-approved corporate strategy;
- Management and supervision of commercial, operational and financial performance;
- Development and implementation of policies and procedures to further corporate objectives;
- Risk management and control;
- Human Resources: planning management and control;
- The project portfolio.

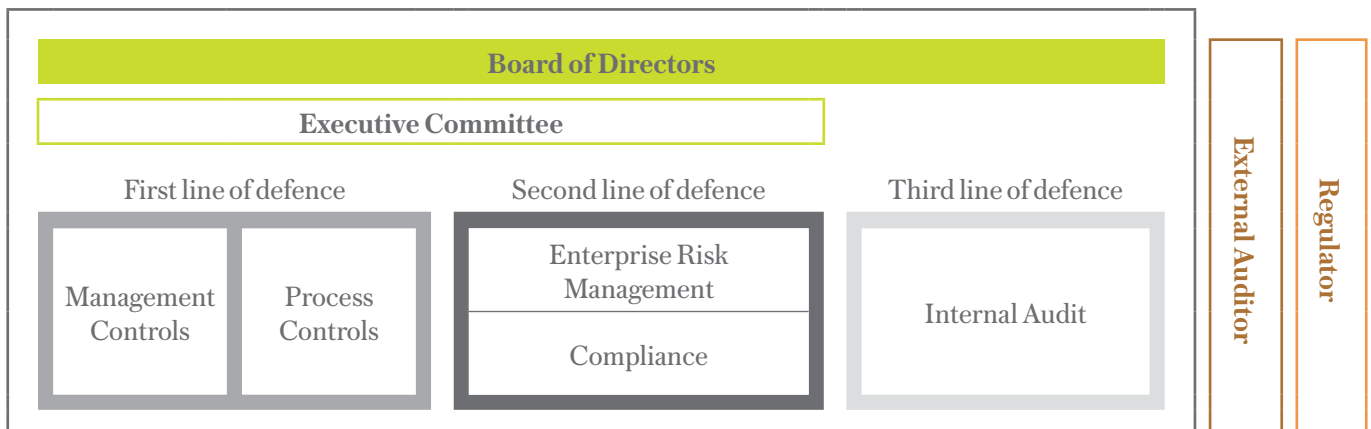
In that context, the below committees were created:

The Executive Committee is directly appointed by the BoD to carry out the BoD strategy. The ExCo is responsible for the overall leadership and management of the Company with the authority to make all decisions in matters delegated to it by the BoD. The ExCo delegated authority to sub-committees as follows:

- The Risk Oversight Committee ensures that critical risks are identified, assessed, monitored and managed/mitigated by appropriate risk management processes;
- The Business Acceptance Committee assesses the overall risk of specific policy application files and decides on their acceptance or rejection, considering the risk appetite of the Company.

The Company's Governance Framework operates as a “**three-lines-of-defence**” model, in line with prudent market practices:

- **The first line of defence** is made of the departmental management. Business unit managers and directors are accountable for the risks they run, and for the compliance and control environment in their units. They are supported by appointed risk-matter experts.
- **The second line of defence** is composed of Risk and Compliance. More information is available under Section B4.
- **The third line of defence** is assumed by Internal Audit. More information is available under Section B5.



There was a change in the composition of the Company's BoD.\* There was no material change in the Corporate Governance during the reporting period.

### **B.1.2 Remuneration policy**

The remuneration policy, in compliance with applicable regulatory requirements and best market practice, discourages risk taking beyond defined risk appetite, prevents non-sustainable decision making and avoids situations of conflict of interest.

Compensation schemes are designed to take account of competences required, evaluations, skills and performance.

The Company ensures equal, controlled and compliant remuneration practices that result in preventing non-sustainable business decisions, decisions in conflict with its clients' interests, risk taking outside risk appetite, fines from the Regulator(s), loss and/or demotivation of staff members. The Company is risk-averse to these risks.

This policy applies to all staff members. There are specific provisions for material risk takers.

The remuneration framework:

- ensures that remuneration is adequate and linked to the mandate of the individual;
- rewards the overall delivery of the business strategy, the achievement of financial results and long-term growth and sustainability;
- aims at paying fair base pay, based on market practice, and at recognising and rewarding collective and individual performance via variable remuneration;
- encourages sound corporate governance and a strict compliance with internal rules and procedures;
- does not reward excessive risk taking outside of confirmed risk appetite;
- considers the principle of proportionality in defining the remuneration principles in such a way as to take into account the internal organisation and the nature, the scale and the complexity of the risks inherent to the business.

The remuneration includes:

- a fixed remuneration;
- the annual bonus which complements the base salary and is the annual incentive plan designed to motivate and compensate employees based on performance measurements.

The individual performance assessment is subject to calibration sessions pursuing the following objectives:

- a consistent approach throughout the Company;
- relevance of the criteria used to evaluate performance;

\* Brendan Boyle was appointed as director from 16 July 2018. Norbert Becker was appointed as Chairman from 26 July 2018. John Hillman (Group CEO) continues to sit on the Board.

## B.2 Fit and proper requirement

- application of a fair process;
- a dedicated conversation around low and high performers.

For material risk takers, a deferral mechanism is applied.

### B.1.3 Material transactions

The Company distributed a dividend of €15m (2017: €21.7m).

### B.2.1 Specific requirements

The Company ensures that all persons who effectively run the undertaking or have other key functions at all times fulfil the following requirements:

- their professional qualifications, knowledge and experience are adequate to enable sound and prudent management;
- they are of good repute and integrity.

### B.2.2 Process of assessing fit and proper requirements

The fit and proper policy specifies the principles by which the Company ensures that all BoD members, Senior Managers and all persons who hold key functions are fit and proper for their role.

This policy covers the principles to apply as part of the recruitment process, the promotion process and on-going employment to assess whether candidates or employees in general and in particular those to be recruited in, promoted to or holding roles are fit and proper for their role.

For all prospective senior managers within key functions, including key role holders, full and in-depth interviews are undertaken to review each individual's qualifications, knowledge and experience.

For key role holders, the assessment is performed in writing and includes the following three criteria:

1. Experience: The assessment of experience has to take into account the nature, scale and complexity of the business and the responsibilities of the position concerned;
2. Reputation: Reputation will be assessed regardless of the nature, scale and complexity of the business and/or role;
3. Governance: When performing the assessment on the suitability, the overall functioning of the role within the corporate governance has to be assessed.

At the request of the Regulator, the Company may have to provide the written assessment performed, the guiding principles, the policy and procedure on the appointment of key role holders.

### B.3 Risk management system including the Own Risk and Solvency Assessment (“ORSA”)

#### B.3.1 Risk Management

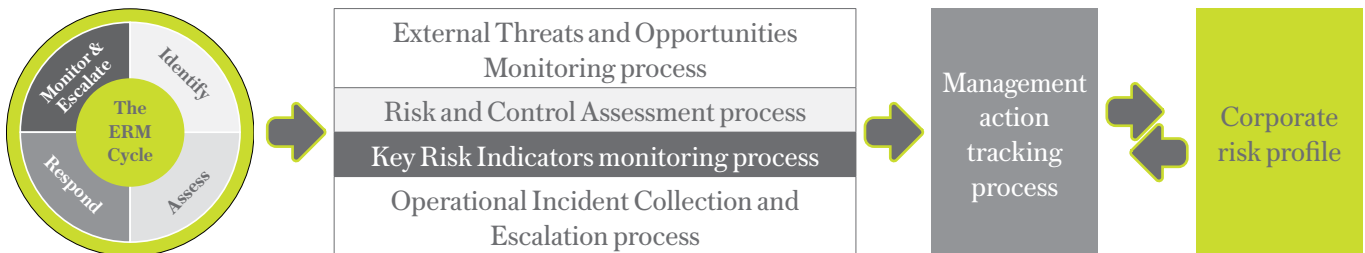
The Company has developed the processes and procedures that are used to identify, assess, monitor, manage and report the short and long term risks that the Company faces; and to determine the capital required to ensure that its overall solvency needs are met at all times.

#### Enterprise Risk Management Framework

The Enterprise Risk Management (“ERM”) Framework describes the processes in which all departments are involved within the scope of their tasks and the support the Risk Function provides in its global risk management activities. As with all insurance undertakings, the Company faces different risks which are spread across the organisation. These risks are internally classified in three main categories: strategic risks, financial risks and operational risks. To manage these risks, the Company has defined a risk strategy which is formalised through its Risk Appetite Statement.

This Risk Appetite is further translated and articulated in a number of corporate policies and procedures compliant with all regulations in force, which document the risk governance, mitigation and controls in place to address its major risks.

The Company’s risk management processes are built, as below illustrated, to meet the risk identification, assessment, response, monitoring and escalation requirements.



**External Threats and Opportunities Monitoring process:** This process is designed to ensure Company-wide early awareness of external threats and opportunities, including legal or regulatory changes. It allows for both expert and business input in the assessment of these threats and opportunities and on the appropriateness of associated mitigation steps. Finally, the process ensures an audit trail of the agreed risk strategy and mitigating actions.

**Risk and Control Assessment process:** Objective of this process is to provide a regular assessment of individual risks taking into account the existing risk exposure and effectiveness of controls and mitigating actions in place. For risks assessed as being beyond the Company’s appetite, mitigating actions are identified and implemented.

**Key Risk Indicators Monitoring process:** Key Risk Indicators are identified and measured to monitor, on an ongoing basis, risk exposure versus Company’s appetite. These can either be internal or external indicators. Targets have been defined, and when breached, rationale is investigated and mitigating actions are identified and implemented, where relevant.

**Operational Incident Collection process:** The process is a logging and escalation process, available for every employee in the Company, to report any operational incident including control failures. Material incidents are investigated for root-cause analysis and lessons learnt. Corrective and preventive actions are established when necessary. Trend analysis is also performed based on incident data to surface and prevent non-material but recurrent issues.

**Management Action Tracking process:** All risk management actions coming from any ERM processes or risk governance meetings are centralised in a dedicated tool. Deadline rebasing is subject to restrictive rules managed by the Risk Function. Objective being to ensure that risks are appropriately and timely mitigated.

Outputs of all the above-mentioned processes contribute to the production of the “Corporate Risk” report which is provided on a quarterly basis to support the Non-Executive Audit and Risk Committee in its risk oversight duty.

This integrated ERM framework is embedded at the heart of key decision making process. All key decisions made in the Company such as product initiatives, new projects, capital management, reinsurance arrangement review, investment strategy, marketing strategy and distribution strategy follow internal governance processes, which include an assessment of the risk exposure, mitigation strategies and need for an ad hoc ORSA.

### **B.3.2 Own Risk and Solvency Assessment**

In compliance with the applicable local and European Solvency II requirements, overall performance of the ORSA requires the combination of multiple pieces of information coming from existing processes in the organisation. Overall ORSA process is coordinated by the Risk Function throughout the year.

Outcomes of the ORSA process are reviewed and approved by the Risk Oversight Committee.

In validating the ORSA report, the Risk Oversight Committee confirms that:

- a suitable assessment of the risk profile and overall and on-going solvency needs has been conducted;
- appropriate processes are in place to properly identify, assess, manage and monitor the risks and solvency position, including appropriate risk governance and risk awareness;
- the entity is projecting to have sufficient internal capital and liquidity to meet its solvency needs and obligations to policyholders over the business planning period, including stressed situations.

The ORSA is an integral part of the business strategy and is taken into account, on an on-going basis, in the making of strategic decisions and in planning processes.



Comprehensive management reporting ensures that the significant parameters of the ORSA are consistently monitored and reported regularly to the Executive Committee and/or the Risk Oversight Committee. This includes performance against regulatory and internal capital and liquidity requirements and performance against the risk appetite under the ORSA planning horizon.

As per the ORSA procedure and due to its evolving nature (based on business mix, environment factors, etc.), the Company has identified the material events that might trigger a re-evaluation and new iteration of the ORSA. This encompasses both internal and external triggers. Material risk profile changes captured through product initiatives, new projects, capital management changes, reinsurance arrangement reviews, investment strategy changes, marketing and distribution strategy changes already foresee in their operational processing an assessment for potential ORSA impacts where significant. Based on the CAA authorization on 7 May 2018, no separate ORSA report is prepared for the Company. Outcomes of the ORSA process are summarised in the ORSA Report and ORSA Supervisory Report of Lombard International Assurance Holdings SARL. The reports are reviewed and approved by the Board of Managers and submitted to the CAA.

## B.4 Internal Control System

The Company's Internal Control System aims at ensuring:

- that the Company adheres to applicable laws and regulations;
- that the instructions (including corporate policies and guidelines) issued by executive management are adequately implemented;
- that the Company's internal processes are in line with professional and ethical standards;
- the reliability of reporting, information and communication.

### B.4.1 Internal Control

The Company has established an Internal Control Framework which is owned by the Risk Function as part of the second line of defence. The aim of the framework is to enhance and protect organisational value by providing the executive management with risk-based, independent and objective assurance on the design and effectiveness of the controls.

Regular reports are provided to the Risk Oversight Committee and Audit & Risk Committee contributing to the strengthening of the implemented control system.

Overall the Internal Control Framework brings ongoing assurance to the Company by monitoring on a regular basis its business activities and their effectiveness.

### **B.4.2 Compliance**

Similarly to the Risk Function, the Compliance Function forms an integral part of the Internal Control System and operates on the second line of defence. The Compliance Function focuses on compliance risks which are defined as a failure to conduct business in accordance with the regulatory rules in force and having potential regulatory, commercial and reputational impacts which can result in:

- legal and regulatory risk;
- risk of sanctions;
- reputation risk;
- risk of breach of ethical rules;
- risk of breach of the Company's policies and requirements.

Matters that fall under the Compliance Function's mandate include the following:

- prevention of money laundering and terrorism financing;
- market abuse, insider trading and insider dealing prevention;
- clients interest protection;
- complaint handling;
- data protection and respect of professional secrecy;
- prevention and management of conflicts of interest;
- prevention of bribery (inducements including gifts);
- fraud prevention and detection;
- respect of ethics and duty based rules;
- management of cross-border activities related to compliance matters;
- financial reporting;
- oversight of first line of defence Investment Compliance activities.

The Compliance Function brings ongoing assurance to the Company by monitoring on a regular basis its key regulatory requirements as defined in the Compliance Risk Assessment and Compliance Monitoring Plan. The Compliance Function also oversees the Company's Regulatory Reporting requirements and submissions with the support of Legal and coordinates the External Threats & Opportunities Monitoring process (i.e. Regulatory Watch) with the support and under the direct responsibility of Regulatory Affairs.

In consideration of proportionality and subject matter expertise, the Compliance function may delegate day-to-day management and responsibility to other functions while retaining oversight responsibility.

## **B.5 Internal Audit Function**

### **B.5.1 Implementation**

The position of the Internal Audit Function within the organization and its powers and responsibilities are outlined in the Internal Audit Charter, which sets out the role, authorities, objectives and scope of the Internal Audit Function in relation to the internal audit activity within the Company.

The purpose of the Internal Audit Function is to provide independent, objective assurance and consulting services designed to add value and improve the Company's operations. The mission of internal audit is to enhance and protect organizational value by providing risk-based and objective assurance, advice, and insight to the BoD via the Audit and Risk Committee and executive management.

The Head of Internal Audit has the responsibility to submit, at least annually to the Audit and Risk Committee a risk-based rolling 12 month audit plan and a 3-year plan for review and approval, which can be reviewed and adjusted, as necessary, in response to changes in the Company's business, risks, operations, programs, systems, and controls.

Based on the annual plan, the internal audit activity evaluates the adequacy and effectiveness of controls encompassing the governance, operations, and information systems. This includes:

- adequacy of risk management;
- monitoring of internal control's efficiency and effectiveness and where relevant compliance with the laws and regulations as well as the prudential requirements imposed by the Regulators;
- operation and effectiveness of the second line of defence;
- adequacy of the administrative, accounting and IT organisation;
- safeguarding of securities and assets;
- adequacy of the segregation of duties and of the execution of transactions;
- accurate and complete registration of the transactions;
- relevant and understandable information available without delay to the BoD, specialised committees and, where appropriate, Senior Management and the Regulator;
- implementation of the decisions taken by Senior Management and by the persons acting by delegation and under its direction.

### **B.5.2 Independence from other functions**

The Internal Audit function of the Company is managed by the Head of Internal Audit who is an employee of Lombard International Assurance. The Head of Internal Audit reports administratively to both the CEO of Lombard International Assurance, and functionally to the Chairperson of the Audit and Risk Committee, with whom direct bilateral contacts take place at least on a quarterly basis. The absence of direct operational responsibility or authority over any of the activities audited, together with this reporting structure ensures independence.

Internal Audit remains free from all conditions that threaten the ability of internal auditors to carry out their responsibilities in an unbiased manner, including matters of audit selection, scope, procedures, frequency, timing, and report content.

## B.6 Actuarial Function

Key responsibilities include:

- co-ordination of the calculation of Technical Provisions. This consists of assessing the sufficiency of the provisions, assessing the uncertainty in the estimates and justifying the differences between successive periods;
- reviewing the appropriateness of the models and assumptions, consider the sufficiency and quality of data, and interpret deviations of best estimates against experience;
- contributing to the effective implementation of the risk management system of the Company;
- reviewing the output of the model used by the Company to calculate the Solvency Capital Requirement and Minimum Capital Requirement. Specifically, any perceived or possible inconsistencies or issues identified in the model results are raised;
- review of ORSA capital calculations.

## B.7 Outsourcing

When choosing an outsourcing provider for any critical or important function or activity, the Company carries out all necessary steps to ensure that:

- a detailed examination is performed of the potential service providers' ability and capacity to deliver the required functions or activities satisfactorily, taking into account the objectives and needs;
- the service provider has adopted all means to ensure that no explicit or potential conflict of interest with the entity impairs the needs of the outsourcing provider undertaking;
- the entity enters into a written agreement with the outsourcing provider which clearly allocates the respective rights and obligations of the entity and the outsourcing provider (even for intragroup outsourcing);
- the general terms and conditions of the outsourcing provider agreement are authorized and understood by the entity's management;
- the Company includes in its risk management systems and controls a process for monitoring and reviewing the quality and performance of the services provided according to the agreement;
- the outsourcing activity does not represent a breach of any data protection regulation or any other laws;
- the outsourcing provider is subject to the same provisions that are applicable to the entity regarding the safety and the confidentiality of the information related to its clients;
- the Company considers in its own contingency planning the possibility of having to face an emergency situation or business disruption arising from a failure or a problem of the outsourcing provided.

The table below lists the activities outsourced:

<b>Activity</b>	<b>Jurisdiction</b>
Fund Administration of Internal Collective Funds	Luxembourg
Creation, maintenance and printing of clients' communication and marketing communication	Luxembourg
Data centre infrastructure management	Luxembourg
Archiving management	Luxembourg
Payroll services	Luxembourg
Software Platform for creation and maintenance of pre-contractual documentation (key information documents)	Italy

# C. Risk Profile

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C.1 Underwriting risk	The level of insurance risk in the Company is immaterial. The death benefit on investment products is generally limited to 1% of invested assets and extensive use is made of reinsurance. The life protection product is fully reinsured.
C.2 Market risk	The unit-linked nature of the Company's products means market risk is borne by the policyholder. Investment procedures for the shareholder assets serve to minimise market risk.
C.3 Credit risk	Credit risk arises principally through exposure to debt security investments, bank deposits, derivative counterparties, and reinsurance counterparties, insurance and investment contracts receivables.  The Company has adopted a risk averse approach to such risks and has a stated policy of not actively pursuing or accepting credit risk.
C.4 Liquidity risk	The Company ensures that it maintains sufficient financial resources to meet its obligations as they fall due through the application of a liquidity risk policy and through the development of its liquidity risk management plan.
C.5 Operational risk	The residual risks are operational risks covering regulatory, litigation and taxation. Operational risks are assessed and monitored and minimised through the ERM and Internal Control processes wherever possible.
C.6 Other material risks	No other material risks.
C.7 Any other information	As part of the Company's ongoing risk management approach the Company performs a range of stress and scenario tests, reporting on the output as part of ORSA. The stress and scenario testing comprises two elements: <ul style="list-style-type: none"> <li data-bbox="592 1771 1476 1843">• sensitivity and stress testing of the financial and capital position to changes in key modelling assumptions;</li> <li data-bbox="592 1854 1476 2101">• exploration of plausible adverse scenarios that may arise in the normal course of business – these are derived from the key drivers of business and the schedule of significant risks to the Company. Where possible the Company undertakes quantitative analysis of solvency and profit and loss impacts, augmented with qualitative analysis if modelling is not appropriate. This scenario testing also includes analysis of new risks emerging in the business and a programme of reverse stress testing.</li> </ul>

# D. Valuation for Solvency Purposes

## D.1 Assets

<b>Assets €m</b>	<b>Luxembourg GAAP*</b>	<b>Adjustments</b>	<b>Solvency II 31 Dec. 2018</b>	<b>Solvency II 31 Dec. 2017</b>
<b>Deferred acquisition costs</b>	45.9	(45.9)	0.0	0.0
<b>Intangible assets</b>	5.8	(5.8)	0.0	0.0
<b>Property, plant &amp; equipment held for own use</b>	1.7	0.0	1.7	2.0
<b>Investments (other than assets held for index-linked and unit-linked contracts)</b>	63.6	0.3	63.9	28.4
<b>Assets held for index-linked and unit-linked contracts</b>	33,299.0	0.0	33,299.0	33,881.3
<b>Reinsurance assets</b>	0.7	0.0	0.7	0.0
<b>Insurance and intermediaries receivables</b>	229.3	18.0	247.3	254.8
<b>Cash and cash equivalents</b>	73.2	0.0	73.2	108.7
<b>Any other assets, not elsewhere shown</b>	2.2	0.0	2.2	2.0
<b>Total Assets</b>	<b>33,721.4</b>	<b>(33.4)</b>	<b>33,688.0</b>	<b>34,277.2</b>

The total assets have moved from €34,277.2m at 31 December 2017 to €33,688.0m at 31 December 2018.

\* Generally Accepted Accounting Principles.

### D.1.1 Investments

Investments were comprised of money market funds, participations, and assets received in advance from policyholders.

a) Money Market Funds

As at 31 December 2018, the Company had €49.7m (2017: €15.8m) invested in money market funds. These investments were valued at lower of cost and market value in the Statutory Financial Statements.

The money market funds are valued at fair value under Solvency II based on market prices at the reporting date, which are quoted prices in active markets. As these are publicly traded securities, the market prices are readily available and are actively traded. No significant estimates or judgements are used in the valuation of these investments.

b) Participations

Investment in subsidiaries and related entities are valued at lower of cost and market value in the Statutory Financial Statements. As at 31 December 2018, investment in subsidiaries and related entities amounted to €0.3m (2017: €0.3m).

These investments were valued under the equity method under Solvency II, valuing all assets and liabilities of the subsidiary Company and related entities in accordance with the valuation principles of Directive 2009/138/ EC. These investment are valued at €0.6m (2017: €0.6m).

c) Assets received in advance from policyholders

As at 31 December 2018, assets received in advance from policyholders amounted to €3.5m (2017: €1.9m). These assets are valued at fair value under Solvency II and Statutory Financial Statements.

### D.1.2 Receivables

Receivable balances are mainly related to fees receivable and foreign tax advances made in respect of applicable insurance policies. As at 31 December 2018, the Company had a total receivables balance of €247.3m (2017: €255.0m). Receivables are valued at fair value and intangibles are removed under Solvency II.

### D.1.3 Cash and cash equivalents

Cash at bank and in hand, as at 31 December 2018, amounted to €73.2m (2017: €108.7m), of which €33.3m (2017: €74.6m) related to cash received from policyholders. Cash and cash equivalents are valued at fair value by the relevant financial institution, and the Company receives monthly statements at the period end to confirm the balances held. The value of cash and cash equivalents in the Company's financial statements is the same as for Solvency II.



#### D.1.4 Intangible Assets

Deferred acquisition costs balances and goodwill are valued at zero under Solvency II Regulations and are effectively removed in the preparation of the Solvency II balance sheet. Intangible assets, other than goodwill, are recognised in the Solvency II balance sheet at a value other than zero only if they can be sold separately and it can be demonstrated that there is a value for the same or similar assets that has been derived from quoted market prices in active markets.

#### D.1.5 Assumptions and judgements

The areas where assumptions and judgment are exercised by management include determining the value of deferred income taxes.

#### D.1.6 Reconciliation of Statutory valuation of assets to Solvency II valuation

- Accounting policy differences: As noted in D.1.4 above, goodwill, deferred acquisition costs, and other Intangible Assets are reassessed at zero value under Solvency II. The associated impact on deferred tax is reflected in other liabilities;
- Reassessment of participations: As noted in D.1.1 above, Solvency II requires that subsidiaries are valued using the equity method. The overall impact is positive principally as a result of positive net equity of the participations;
- Deferred tax: The adjustments listed resulted in an impact in the deferred tax liability.

## D.2 Technical Provisions

### D.2.1 Introduction

The Company has one material line of business that is unit-linked life insurance. The Technical Provisions were as follows:

<b>Technical Provision in €m</b>	<b>31 Dec. 2018</b>	<b>31 Dec. 2017</b>
<b>Best Estimate Liability</b>	32,650.8	33,152.6
<b>Risk Margin</b>	173.2	196.3
<b>Total Technical Provisions</b>	32,824.1	33,348.9

The Solvency II technical provisions have moved from €33,348.9m at 31 December 2017 to €32,824.1m at 31 December 2018 in line with total assets.

### D.2.2 Valuation methodology

Under Solvency II, the Technical Provisions comprise a Best Estimate Liability and a Risk Margin.

#### D.2.2.1 Best Estimate Liability

The Company's Best Estimate Liability has been calculated at a per-policy

level for the policies in-force at the valuation date.

It is the present value of all future expected cash-flows allowing for claims, expenses and lapses. Allowance is made for reinsurance.

#### **D.2.2.1 Risk Margin**

The Risk Margin is determined as the cost of holding the Solvency Capital Requirement over the lifetime of the insured portfolio. This cost is determined by applying a prescribed cost of capital rate of 6% p.a. to each year's projected Solvency Capital Requirement, and then discounting these amounts at the risk-free rate.

The projected Solvency Capital Requirement figures have been determined using the 'Standard Formula' basis, consistent with the calculation of the initial Solvency Capital Requirement, but only allowing for risks that are deemed to be non-hedgeable. The Company views the market risk arising from fluctuations in the value of its linked funds as being hedgeable, and therefore no allowance has been made for market risk within the projection of the Solvency Capital Requirement.

#### **D.2.3 Judgements**

##### **D.2.3.1 Projection of Solvency II Capital Requirement for Risk Margin**

Calculation of the Risk Margin requires projection of the Solvency Capital Requirement. Reflecting the relatively simple nature of the business and risks, a simplified method has been adopted in line with 'Method 1' outlined in Guideline 62 of EIOPA's guidelines on the valuation of Technical Provisions (i.e. the methodology involving the least simplifications). This uses a series of 'risk drivers' to project how each component of the initial Solvency Capital Requirement runs off over the lifetime of the portfolio.

#### **D.2.4 Assumptions**

##### **D.2.4.1 Mortality**

The Company reviews the mortality assumptions on an annual basis, taking into account relevant industry information.

##### **D.2.4.2 Lapses**

Lapse assumptions (full and partial surrender rates) are based on analysing the Company's experience from 2014 to 2018. Some additional judgement may be applied where the Company expects the future to be different from past experience.

The assumptions vary by geographical market and the length of time for which a policy has been in-force.

##### **D.2.4.3 Expenses**

The expense assumptions include allowance for administration costs and corporate overhead costs incurred. The corporate costs have been apportioned so that the total maintenance cost represents the anticipated ongoing

expenses, including systems development costs, which are expected to arise in future years in meeting the policy servicing requirements of the in-force business.

#### D.2.4.4 Interest and Inflation Rates

The Solvency II regulations specify the risk-free interest rate term structure to be used. The Company used the Euro rates (with volatility adjustment) as provided by the European Insurance & Occupational Pensions Authority. The Company did not use the matching adjustment. Full detail of the Euro interest rate curve prescribed for use at 31 December 2018 can be found at <https://eiopa.europa.eu/regulation-supervision/insurance/solvency-ii-technical-information/risk-free-interest-rate-term-structures>.

The assumption for future inflation is derived from Euro denominated inflation swap data.

#### D.2.5 Uncertainty associated with the value of the Technical Provisions

The value of the Technical Provisions includes uncertainty in that they are based on the expected value of future cash-flows. The assumption-setting processes described above are designed to reduce uncertainty by using past experience with adjustments where there are appropriate reasons to expect that future expectations may differ from past performance.

#### D.2.6 Differences between Solvency II valuations and valuations for Financial Statements

The following table explains differences between Solvency II valuations and valuations for Financial Statements:

€m	31 Dec. 2018	31 Dec. 2017
<b>Luxembourg GAAP Insurance Contract Liability</b>	33,300.1	33,884.2
<b>Best Estimate Liability under Solvency II</b>	32,650.8	33,152.6
<b>Risk Margin</b>	173.2	196.3
<b>Solvency II Technical Provisions</b>	32,824.1	33,348.9

#### D.2.7 Matching Adjustments

No matching adjustments have been applied.

#### D.2.8 Volatility adjustments

The volatility adjustment, referred to in Article 77b of Directive 2009/138/EC has been applied. The table below shows the position without this adjustment compared with the position with the adjustment:

<u>€m</u>	<u>No Volatility Adjustment</u>	<u>With Volatility Adjustment</u>
<b>Technical Provisions</b>	32,825.1	32,824.1
Solvency Capital Requirement	347.7	347.1
Minimum Capital Requirement	156.5	156.2
Basic own funds	488.7	489.5
Amount of own funds eligible to cover the Minimum Capital Requirement & Solvency Capital Requirement	488.7	489.5

#### **D.2.9 Transitional Risk Free Interest Rate**

The transitional risk-free interest rate term structure referred to in Article 308c of Directive 2009/138/EC has not been applied.

#### **D.2.10 Transitional Deduction**

The transitional deduction referred to in Article 308d of Directive 2009/138/EC has not been applied.

#### **D.2.11 Reinsurance Recoverable**

At 31 December 2018 there were no material amounts outstanding from reinsurance contracts. There were no special purpose vehicles.

#### **D.2.12 Material Changes**

No material changes made in the calculation of the Technical Provisions compared to the previous reporting period.

### **D.3 Other liabilities**

The table below shows the other liabilities

<u>€m</u>	<u>31 Dec. 2018</u>	<u>31 Dec. 2017</u>
<b>Provisions other than Technical Provisions</b>	5.4	7.8
<b>Deferred Tax Liabilities</b>	101.7	105.0
<b>Insurance &amp; intermediaries payables</b>	37.9	127.4
<b>Payables (trade, not insurance)</b>	177.9	130.2
<b>Any other liabilities, not elsewhere shown</b>	18.4	20.0

### **D.4 Alternative methods for valuation**

There are no other valuation methods used.

# E. Capital Management

## E.1 Own funds

The Company, in line with its Capital Management Policy, maintains capital at a level that enables it to carry out its current business plan within its risk appetite. The BoD of the Company sets an appropriate target level of solvency cover given the risks to which the business is currently exposed and those implicit in the Company's medium term business plan.

The composition of the Company's Own Funds is as follows:

<u>€m</u>	<u>31 Dec. 2018</u>	<u>31 Dec. 2017</u>
<b>Ordinary share capital</b>	27.6	27.6
<b>Share premium account</b>	10.7	10.7
<b>Reconciliation reserve</b>	451.2	484.7
<b>Total basic own funds after deductions</b>	489.5	523.0
<b>Adjustments for ineligible assets</b>	–	–
<b>Solvency II excess of assets over liabilities</b>	489.5	523.0

The reconciliation reserve at 31 December 2018 is mostly comprised of the value of future profits expected from the in-force business.

The table below reconciles the equity in the Financial Statements and the Solvency II excess over liabilities:

<u>€m</u>	<u>31 Dec. 2018</u>	<u>31 Dec. 2017</u>
<b>Statutory Accounts excess of assets over liabilities</b>	198.0	172.3
<b>Reassessment of participation</b>	0.3	0.3
<b>Accounting policy differences</b>	291.2	350.4
<b>Solvency II excess of assets over liabilities</b>	489.5	523.0

The Own Funds of the Company were impacted by:

- the profit generated during the year, and also;
- the payment of dividend totalling of €15.0m.

## E.2 Solvency Capital Requirement and Minimum Capital Requirement

The whole amount of the Own Funds is eligible to cover the Solvency Capital Requirement and the Minimum Capital Requirement.

There are no amounts within the Own Funds that arise from transitional arrangements, and no ancillary Own Funds.

### E.2.1 Introduction

The Solvency Capital Requirement and Minimum Capital Requirements have been determined using the 'standard formula' approach set out in Directive 2009/138/EC. No material simplified methods or undertaking specific parameters have been used in this assessment.

The amounts of Solvency Capital Requirement and Minimum Capital Requirement as at 31 December 2018 were as follows:

<u>€m</u>	<u>31 Dec. 2018</u>	<u>31 Dec. 2017</u>
<b>Solvency Capital Requirement</b>	347.1	399.6
<b>Minimum Capital Requirement</b>	156.2	179.8

### E.2.2 Risk Modules

The table below shows the Solvency Capital Requirement of the Company by Risk Module:

<u>€m</u>	<u>Solvency Capital Requirements</u> <u>31 Dec. 2018</u>	<u>Solvency Capital Requirements</u> <u>31 Dec. 2017</u>
Mortality Risk	10.5	11.8
Longevity	1.0	1.4
Disability and Morbidity Risks	0.0	0.0
Lapse Risk	267.5	291.4
Expenses Risk	62.4	74.1
Catastrophe Risk	1.1	1.2
Revision	0.0	0.0
Diversification	(37.6)	(43.7)
<b>Life Underwriting</b>	<b>304.9</b>	<b>336.2</b>
Interest Rate Risk	6.2	7.9
Spread Risk	27.8	30.5
Equity Risk	165.5	220
Property Risk	0.0	0.0
Concentration Risk	1.7	1.5
Currency Risk	115.1	92
Diversification	(69.3)	(65.9)
<b>Market Risk</b>	<b>247.1</b>	<b>286</b>
Counterparty Default Risk (type 1)	4.0	3.7

Counterparty Default Risk (type 2)	3.4	4.1
Diversification	(0.5)	(0.5)
<b>Counterparty Default Risk</b>	<b>6.9</b>	<b>7.3</b>
<b>Basic Solvency Capital Requirement (pre-diversification)</b>	<b>440.0</b>	<b>629.5</b>
<b>Diversification benefit</b>	<b>(118.8)</b>	<b>(134.3)</b>
<b>Basic Solvency Capital Requirement</b>	<b>321.2</b>	<b>495.2</b>
<b>Operational Risk</b>	<b>8.7</b>	<b>9.4</b>
<b>Adjustment for Deferred Tax Liability</b>	<b>(101.7)</b>	<b>(105.0)</b>
<b>Final Solvency Capital Requirement</b>	<b>347.1</b>	<b>399.6</b>

The Company has a minimum capital of the Minimum Capital Requirement of €156.2m.

The Company is not subject to any level of capital add-on.

### E.2.3 Material changes

The movement in the Company's Solvency Capital Requirement during 2018 was mainly due to new business and investment performance which impact in particular Market risk and Lapse risk. Growth in the capital requirement generally moves in line with assets under administration. The final amount of the Solvency Capital Requirement is subject to supervisory assessment.

### E.3 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement

The duration based equity risk sub module has not been used in the calculation of the Solvency Capital Requirement.

### E.4 Difference between the standard formula and any internal model used

No internal or partial internal model has been used in the calculation of the Solvency Capital Requirement.

### E.5 Non-compliance with the Minimum Capital Requirement and non-compliance with the Solvency Capital Requirements

The Company has maintained Own Funds in excess of the Minimum Capital Requirement and Solvency Capital Requirement throughout the period.

# F. Appendix



# F.

## Appendix: Quantitative Reporting Templates

In € as at 31 December 2018

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<b>QRT ref</b>	<b>QRT Template name</b>
S.02.01.02	Balance sheet
S.05.01.02	Premiums, claims and expenses by line of business
S.05.02.01	Premiums, claims and expenses by country
S.12.01.02	Life and Health SLT Technical Provisions
S.22.01.21	Impact of long term guarantees measures and transitionals
S.23.01.01	Own funds
S.25.01.21	Solvency Capital Requirement – for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement – Only life or only non-life insurance or reinsurance activity

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**S.02.01.02****Balance sheet**

		Solvency II value
		C0010
<b>Assets</b>		
Goodwill	R0010	
Deferred acquisition costs	R0020	
Intangible assets	R0030	-
Deferred tax assets	R0040	-
Pension benefit surplus	R0050	-
Property, plant & equipment held for own use	R0060	1,699,925
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	63,893,916
Property (other than for own use)	R0080	-
Holdings in related undertakings, including participations	R0090	638,175
Equities	R0100	-
Equities – listed	R0110	-
Equities – unlisted	R0120	-
Bonds	R0130	5,379,060
Government Bonds	R0140	1,454,281
Corporate Bonds	R0150	3,924,779
Structured notes	R0160	-
Collateralised securities	R0170	-
Collective Investments Undertakings	R0180	52,678,115
Derivatives	R0190	-
Deposits other than cash equivalents	R0200	5,198,565
Other investments	R0210	-
Assets held for index-linked and unit-linked contracts	R0220	33,299,034,197
Loans and mortgages	R0230	-
Loans on policies	R0240	-
Loans and mortgages to individuals	R0250	-
Other loans and mortgages	R0260	-
Reinsurance recoverables from:	R0270	655,493
Non-life and health similar to non-life	R0280	-
Non-life excluding health	R0290	-
Health similar to non-life	R0300	-
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	655,493
Health similar to life	R0320	-
Life excluding health and index-linked and unit-linked	R0330	655,493
Life index-linked and unit-linked	R0340	-
Deposits to cedants	R0350	-
Insurance and intermediaries receivables	R0360	-
Reinsurance receivables	R0370	-
Receivables (trade, not insurance)	R0380	247,263,753
Own shares (held directly)	R0390	-
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	-
Cash and cash equivalents	R0410	73,232,884
Any other assets, not elsewhere shown	R0420	2,170,907
<b>Total assets</b>	<b>R0500</b>	<b>33,687,951,075</b>

		C0010
<b>Liabilities</b>		<del>                    </del>
Technical provisions – non-life	R0510	–
Technical provisions – non-life (excluding health)	R0520	–
Technical provisions calculated as a whole	R0530	–
Best Estimate	R0540	–
Risk margin	R0550	–
Technical provisions – health (similar to non-life)	R0560	–
Technical provisions calculated as a whole	R0570	–
Best Estimate	R0580	–
Risk margin	R0590	–
Technical provisions – life (excluding index-linked and unit-linked)	R0600	1,521,485
Technical provisions – health (similar to life)	R0610	–
Technical provisions calculated as a whole	R0620	–
Best Estimate	R0630	–
Risk margin	R0640	–
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	1,521,485
Technical provisions calculated as a whole	R0660	–
Best Estimate	R0670	1,513,455
Risk margin	R0680	8,030
Technical provisions – index-linked and unit-linked	R0690	32,822,531,510
Technical provisions calculated as a whole	R0700	–
Best Estimate	R0710	32,649,305,791
Risk margin	R0720	173,225,719
Other technical provisions	R0730	<del>                    </del>
Contingent liabilities	R0740	–
Provisions other than technical provisions	R0750	5,397,101
Pension benefit obligations	R0760	–
Deposits from reinsurers	R0770	–
Deferred tax liabilities	R0780	101,678,570
Derivatives	R0790	–
Debts owed to credit institutions	R0800	–
Financial liabilities other than debts owed to credit institutions	R0810	–
Insurance & intermediaries payables	R0820	37,916,563
Reinsurance payables	R0830	–
Payables (trade, not insurance)	R0840	177,852,476
Subordinated liabilities	R0850	–
Subordinated liabilities not in Basic Own Funds	R0860	–
Subordinated liabilities in Basic Own Funds	R0870	–
Any other liabilities, not elsewhere shown	R0880	18,386,368
<b>Total liabilities</b>	<b>R0900</b>	<b>33,165,284,073</b>
<b>Excess of assets over liabilities</b>	<b>R1000</b>	<b>522,667,002</b>

**S.05.01.02****Premiums, claims and expenses by line of business**

		Line of Business for: life insurance obligations			
		Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance
		C0210	C0220	C0230	C0240
<b>Premiums written</b>					
Gross	R1410	-	-	3,664,228,014	-
Reinsurers' share	R1420	-	-	1,578,853	-
Net	R1500	-	-	3,662,649,161	-
<b>Premiums earned</b>					
Gross	R1510	-	-	3,664,228,014	-
Reinsurers' share	R1520	-	-	1,578,853	-
Net	R1600	-	-	3,662,649,161	-
<b>Claims incurred</b>					
Gross	R1610	-	-	2,872,306,948	-
Reinsurers' share	R1620	-	-	-	-
Net	R1700	-	-	2,872,306,948	-
<b>Changes in other technical provisions</b>					
Gross	R1710	-	-	(584,254,181)	431,728
Reinsurers' share	R1720	-	-	-	-
Net	R1800	-	-	(584,254,181)	431,728
<b>Expenses incurred</b>	R1900	-	-	98,704,774	-
<b>Other expenses</b>	R2500				
<b>Total expenses</b>	R2600				

Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Life reinsurance obligations		Total
		Health reinsurance	Life reinsurance	
C0250	C0260	C0270	C0280	C0300
-	-	-	-	3,664,228,014
-	-	-	-	1,578,853
-	-	-	-	3,662,649,161
-	-	-	-	3,664,228,014
-	-	-	-	1,578,853
-	-	-	-	3,662,649,161
-	-	-	-	2,872,306,948
-	-	-	-	-
-	-	-	-	2,872,306,948
-	-	-	-	(583,822,453)
-	-	-	-	-
-	-	-	-	(583,822,453)
-	-	-	-	98,704,774
				<b>3,763,351</b>
				<b>102,468,125</b>

## S.05.02.01

Premiums, claims and expenses by country

		Home country	Top 5 countries (by amount of gross premiums written) – life obligations					Total for top 5 countries and home country
		C0150	C0160	C0170	C0180	C0190	C0200	C0210
R1400			GB	IT	FR	ES	SE	
		C0220	C0230	C0240	C0250	C0260	C0270	C0280
<b>Premiums written</b>								
Gross	R1410	74,070,526	256,625,516	1,645,053,687	501,641,441	211,155,544	162,611,832	2,851,158,546
Reinsurers' share	R1420	–	–	–	–	–	–	–
Net	R1500	74,070,526	256,625,516	1,645,053,687	501,641,441	211,155,544	162,611,832	2,851,158,546
<b>Premiums earned</b>								
Gross	R1510	74,070,526	256,625,516	1,645,053,687	501,641,441	211,155,544	162,611,832	2,851,158,546
Reinsurers' share	R1520	–	–	–	–	–	–	–
Net	R1600	74,070,526	256,625,516	1,645,053,687	501,641,441	211,155,544	162,611,832	2,851,158,546
<b>Claims incurred</b>								
Gross	R1610	4,174,752	360,778,217	1,032,328,771	236,998,449	245,600,749	127,184,892	2,007,065,830
Reinsurers' share	R1620	–	–	–	–	–	–	–
Net	R1700	4,174,752	360,778,217	1,032,328,771	236,998,449	245,600,749	127,184,892	2,007,065,830
<b>Changes in other technical provisions</b>								
Gross	R1710	(73,234,508)	128,483,491	(121,892,092)	(24,345,371)	165,603,755	32,807,140	107,422,415
Reinsurers' share	R1720	–	–	–	–	–	–	–
Net	R1800	(73,234,508)	128,483,491	(121,892,092)	(24,345,371)	165,603,755	32,807,140	107,422,415
<b>Expenses incurred</b>	R1900	1,460,776	8,617,602	37,490,476	12,647,806	6,356,757	5,791,844	<b>72,365,261</b>
<b>Other expenses</b>	R2500							<b>3,763,351</b>
<b>Total expenses</b>	R2600							<b>76,128,612</b>

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**S.12.01.02****Life and Health SLT Technical Provisions**

		Insurance with profit participation	Index-linked and unit-linked insurance		Other life insurance					
			C0020	C0030	Contracts without options and guarantees	Contracts with options or guarantees	C0060		Contracts without options and guarantees	Contracts with options or guarantees
					C0040	C0050			C0070	C0080
<b>Technical provisions calculated as a whole</b>	R0010	-	-			-				
<b>Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole</b>	R0020	-	-			-				
<b>Technical provisions calculated as a sum of BE and RM</b>										
<b>Best Estimate</b>										
<b>Gross Best Estimate</b>	R0030	-		-	32,649,305,791		-	1,513,455		
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080	-		-	-		-	-		
Best estimate minus recoverables from reinsurance/SPV and Finite Re – total	R0090	-		-	32,649,305,791		-	1,513,455		
<b>Risk Margin</b>	R0100	-	173,225,719			8,030				
<b>Amount of the transitional on Technical Provisions</b>										
Technical Provisions calculated as a whole	R0110	-	-			-				
Best estimate	R0120	-		-	-		-	-		
Risk margin	R0130	-	-			-				
<b>Technical provisions – total</b>	R0200	-	32,822,531,510			1,521,485				



Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, incl. Unit-Linked)	Health insurance (direct business)		Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)	
			Contracts without options and guarantees	Contracts with options or guarantees				
C0090	C0100	C0150	C0160	C0170	C0180	C0190	C0200	C0210
-	-	-	-			-	-	-
-	-	-	-			-	-	-
-	-	32,650,819,246				-	-	-
-	-	-				-	-	-
-	-	32,650,819,246				-	-	-
-	-	173,233,749	-			-	-	-
-	-	-	-			-	-	-
-	-	-				-	-	-
-	-	-	-			-	-	-
-	-	32,824,052,995	-			-	-	-

**S.22.01.21****Impact of long term guarantees measures and transitionals**

		Amount with Long Term Guarantee measures and transitionals	Impact of transitional on technical provisions	Impact of transitional on interest rate	Impact of volatility adjustment set to zero	Impact of matching adjustment set to zero
		C0010	C0030	C0050	C0070	C0090
Technical provisions	R0010	32,824,052,995	-	-	1,066,204	-
Basic own funds	R0020	489,467,002	-	-	(788,884)	-
Eligible own funds to meet Solvency Capital Requirement	R0050	489,467,002	-	-	(788,884)	-
Solvency Capital Requirement	R0090	347,052,579	-	-	675,068	-
Eligible own funds to meet Minimum Capital Requirement	R0100	489,467,002	-	-	(788,884)	-
Minimum Capital Requirement	R0110	156,173,660	-	-	303,781	-

**S.23.01.01****Own funds**

		Total	Tier 1 – unrestricted	Tier 1 – restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
<b>Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35</b>						
Ordinary share capital (gross of own shares)	R0010	27,606,875	27,606,875		-	
Share premium account related to ordinary share capital	R0030	10,674,161	10,674,161		-	
Initial funds, members' contributions or the equivalent basic own – fund item for mutual and mutual-type undertakings	R0040	-	-		-	
Subordinated mutual member accounts	R0050	-		-	-	-
Surplus funds	R0070	-	-			
Preference shares	R0090	-		-	-	-
Share premium account related to preference shares	R0110	-		-	-	-
Reconciliation reserve	R0130	451,185,966	451,185,966			
Subordinated liabilities	R0140	-		-	-	-
An amount equal to the value of net deferred tax assets	R0160	-				-
Other own fund items approved by the supervisory authority as basic own funds not specified above	R0180	-	-	-	-	-
<b>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds</b>						
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	R0220	-				
<b>Deductions</b>						
Deductions for participations in financial and credit institutions	R0230	-	-	-	-	-
<b>Total basic own funds after deductions</b>	R0290	<b>489,467,002</b>	489,467,002	-	-	-

		C0010	C0020	C0030	C0040	C0050
<b>Ancillary own funds</b>						
Unpaid and uncalled ordinary share capital callable on demand	R0300	-			-	
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual-type undertakings, callable on demand	R0310	-			-	
Unpaid and uncalled preference shares callable on demand	R0320	-			-	-
A legally binding commitment to subscribe and pay for subordinated liabilities on demand	R0330	-			-	-
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340	-			-	
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	R0350	-			-	-
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0360	-			-	
Supplementary members calls – other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0370	-			-	-
Other ancillary own funds	R0390	-			-	-
<b>Total ancillary own funds</b>	R0400	-			-	-
<b>Available and eligible own funds</b>						
Total available own funds to meet the SCR	R0500	489,467,002	489,467,002	-	-	-
Total available own funds to meet the MCR	R0510	489,467,002	489,467,002	-	-	
Total eligible own funds to meet the SCR	R0540	489,467,002	489,467,002	-	-	-
Total eligible own funds to meet the MCR	R0550	489,467,002	489,467,002	-	-	
<b>SCR</b>	R0580	<b>347,052,579</b>				
<b>MCR</b>	R0600	<b>156,173,660</b>				
<b>Ratio of Eligible own funds to SCR</b>	R0620	<b>1.410</b>				
<b>Ratio of Eligible own funds to MCR</b>	R0640	<b>3.134</b>				

**Reconciliation reserve**

		C0060
<b>Reconciliation reserve</b>		
Excess of assets over liabilities	R0700	522,667,002
Own shares (held directly and indirectly)	R0710	-
Foreseeable dividends, distributions and charges	R0720	33,200,000
Other basic own fund items	R0730	38,281,036
Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	R0740	-
<b>Reconciliation reserve</b>	R0760	<b>451,185,966</b>
<b>Expected profits</b>		
Expected profits included in future premiums (EPIFP) – Life business	R0770	-
Expected profits included in future premiums (EPIFP) – Non-life business	R0780	-
<b>Total Expected profits included in future premiums (EPIFP)</b>	R0790	-

**S.25.01.21****Solvency Capital Requirement – for undertakings on Standard Formula**

		Gross solvency capital requirement	Simplifications
		CO110	CO100
Market risk	R0010	247,067,321	
Counterparty default risk	R0020	6,888,430	<del></del>
Life underwriting risk	R0030	304,910,745	
Health underwriting risk	R0040	-	
Non-life underwriting risk	R0050	-	
Diversification	R0060	(118,834,514)	<del></del>
Intangible asset risk	R0070	-	<del></del>
<b>Basic Solvency Capital Requirement</b>	<b>R0100</b>	<b>440,031,982</b>	<del></del>

**Calculation of Solvency Capital Requirement**

		CO100
Operational risk	R0130	8,699,167
Loss-absorbing capacity of technical provisions	R0140	-
Loss-absorbing capacity of deferred taxes	R0150	(101,678,570)
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	R0160	-
<b>Solvency Capital Requirement excluding capital add-on</b>	<b>R0200</b>	<b>347,052,579</b>
Capital add-on already set	R0210	-
<b>Solvency capital requirement</b>	<b>R0220</b>	<b>347,052,579</b>
<b>Other information on SCR</b>		<del></del>
<b>Capital requirement for duration-based equity risk sub-module</b>	<b>R0400</b>	<b>-</b>
Total amount of Notional Solvency Capital Requirements for remaining part	R0410	-
Total amount of Notional Solvency Capital Requirements for ring fenced funds	R0420	-
Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	R0430	-
Diversification effects due to RFF nSCR aggregation for article 304	R0440	-

**S.28.01.01****Minimum Capital Requirement – Only life or only non-life insurance or reinsurance activity****Linear formula component for life insurance and reinsurance obligations**

		C0040
MCR <sub>L</sub> Result	R0200	228,618,688

		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
		C0050	C0060
Obligations with profit participation – guaranteed benefits	R0210	–	
Obligations with profit participation – future discretionary benefits	R0220	–	
Index-linked and unit-linked insurance obligations	R0230	32,649,305,791	
Other life (re)insurance and health (re)insurance obligations	R0240	857,962	
Total capital at risk for all life (re)insurance obligations	R0250		79,329,654

**Overall MCR calculation**

		C0070
Linear MCR	R0300	228,618,688
SCR	R0310	347,052,579
MCR cap	R0320	156,173,660
MCR floor	R0330	86,763,145
Combined MCR	R0340	156,173,660
Absolute floor of the MCR	R0350	3,700,000
<b>Minimum Capital Requirement</b>	<b>R0400</b>	<b>156,173,660</b>

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