

Our global business at a glance

WEALTH SOLUTIONS FOR LIFE IN A COMPLEX WORLD



Our group



With over 25 years of experience, the group combines the strength and expertise of the US and European market leaders in wealth structuring solutions using unit-linked life assurance, also known in the US as private placement life insurance and annuities.

With head offices located in Luxembourg and Philadelphia, our combined global presence allows us to serve clients' complex needs on a worldwide basis whilst being sensitive to local cultures and attitudes.



200+

CUSTODIAN
BANKS



900+

INVESTMENT
MANAGERS



Wealth
Planning



Portability

Our
expertise



Non-Traditional
Assets



Global
Capability

Assets under administration²

€ 41.2 bn
GROUP

Our people

500+

EMPLOYEES



60+

Technical experts in wealth structuring, tax law and non-traditional assets¹



Client Services
professionals

100+

40+ NATIONALITIES



30+ LANGUAGES
SPOKEN

Our digital presence



Europe – Connect

- ✓ Secure access to up-to-date policy and transaction information
- ✓ Online query management
- ✓ Access from any device 24/7
- ✓ Manage servicing requests online including changes to policy and client information

US – Lombard Portal

- ✓ *Lombard Access*: view policy information and statements online
- ✓ *Lombard Investments*: access to investment options³ and information on investment performance³
- ✓ *Lombard New Accounts*: ability to process a Lombard International variable annuity application online using an e-signature



lombardinternational.com

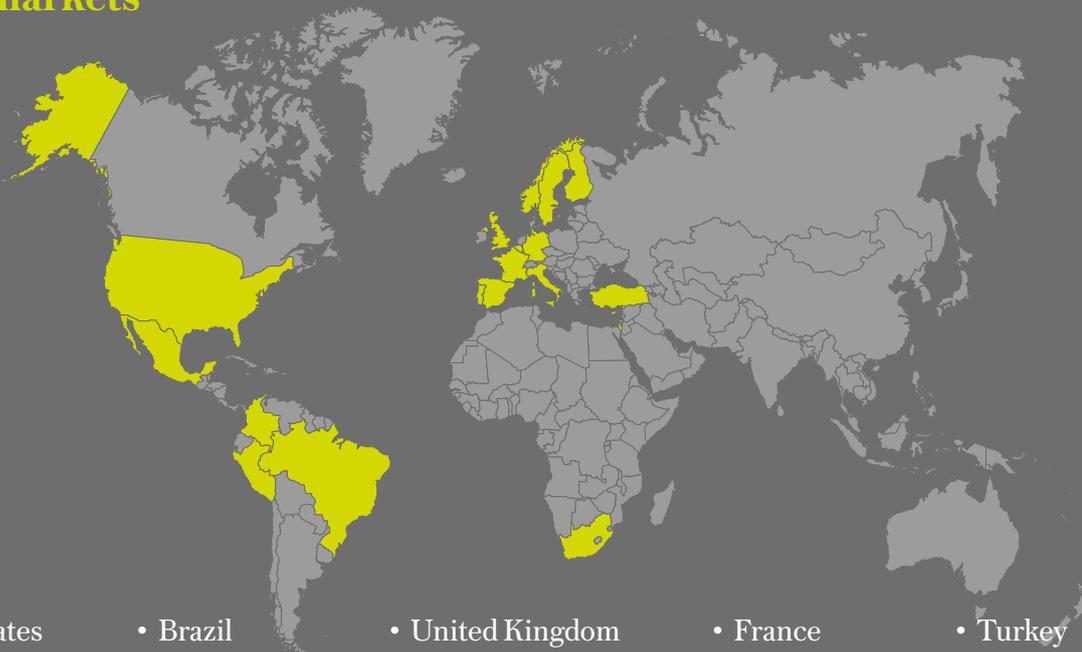
1. Use of non-traditional assets available in certain jurisdictions.

2. Information present as of 31 December 2017. Presented at constant currency rates.

3. Investment options are available only through the purchase of variable insurance products offered by life insurance companies.

Our global markets and presence

Group markets



- United States
- Mexico
- Colombia
- Peru
- Brazil
- Norway
- Sweden
- Finland
- United Kingdom
- Belgium
- Luxembourg
- Germany
- France
- Portugal
- Spain
- Italy
- Turkey
- Cyprus
- Israel
- South Africa

Group presence

- New York
- Philadelphia
- Bermuda
- Miami
- Guernsey
- Brussels
- Luxembourg
- Paris
- Geneva
- Lugano
- Zurich
- Milan
- Rome
- Hong Kong
- Singapore

Disclaimer

Policy values may go down as well as up and in the event of withdrawal, encashment or death claim, policyholders may realise less than their original investments.

Tax treatment depends on clients' individual circumstances and may be subject to change in future.

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The overview of tax rates is indicative and is directed towards high net worth investors. The tax rates are therefore those levied on substantial portfolios. The rates and bases of taxation are liable to change.

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